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Opportunities Service Requests Campaigns Accounts ActiveBillings Contacts Activities Calendar Purchases RMA's A

Opportunities

Opportunities	9/14/98	2/12/98	1/8/98	1/8/98	1/8/98	1/8/98	1/8/98	1/8/98
300 Portables for Field Sales Reps	300 Portables for Field Sales Reps	275 Portables for Parker field sales reps	Pentium II California Campaign - Patrick Palloy	Pentium II California Campaign - Amy Kreisber	Pentium II California Campaign - Fred Jones	Pentium II California Campaign - Henry Ling	Pentium II California Campaign - Dennis Carno	Pentium II California Campaign - Nolan Irving
Dow Chemical	A.K. Parker Distribution	Anderson Consulting	AG Edwards & Sons, Inc	Parker Manufacturing	Parker Manufacturing	Nova Baking Corp.	American Express Financial Advisors, Inc.	

My Opportunities
My Team's Opportunities
All Opportunities
ActiveBriefing
Activities
Attachments
Campaign Leads
Competitors
Contacts
Decision Issues
Explorer
Forecasts

Account	Dow Chart	Site	HQ	Opportunity	300 Portables for Field	Revenue	\$1,400.00	Prob %	70%
Address	2030 Dow Center			Description		Close Date	9/14/98	Created	1/14/98
City	Midland	State	MI	Sales Team	CCONWAY	Committed		Lead Quality	
Zip	48674	Country	USA	Territory		Sales Cycle	06: Proposal Submitted		
				Reason		Source			

FIG. 3

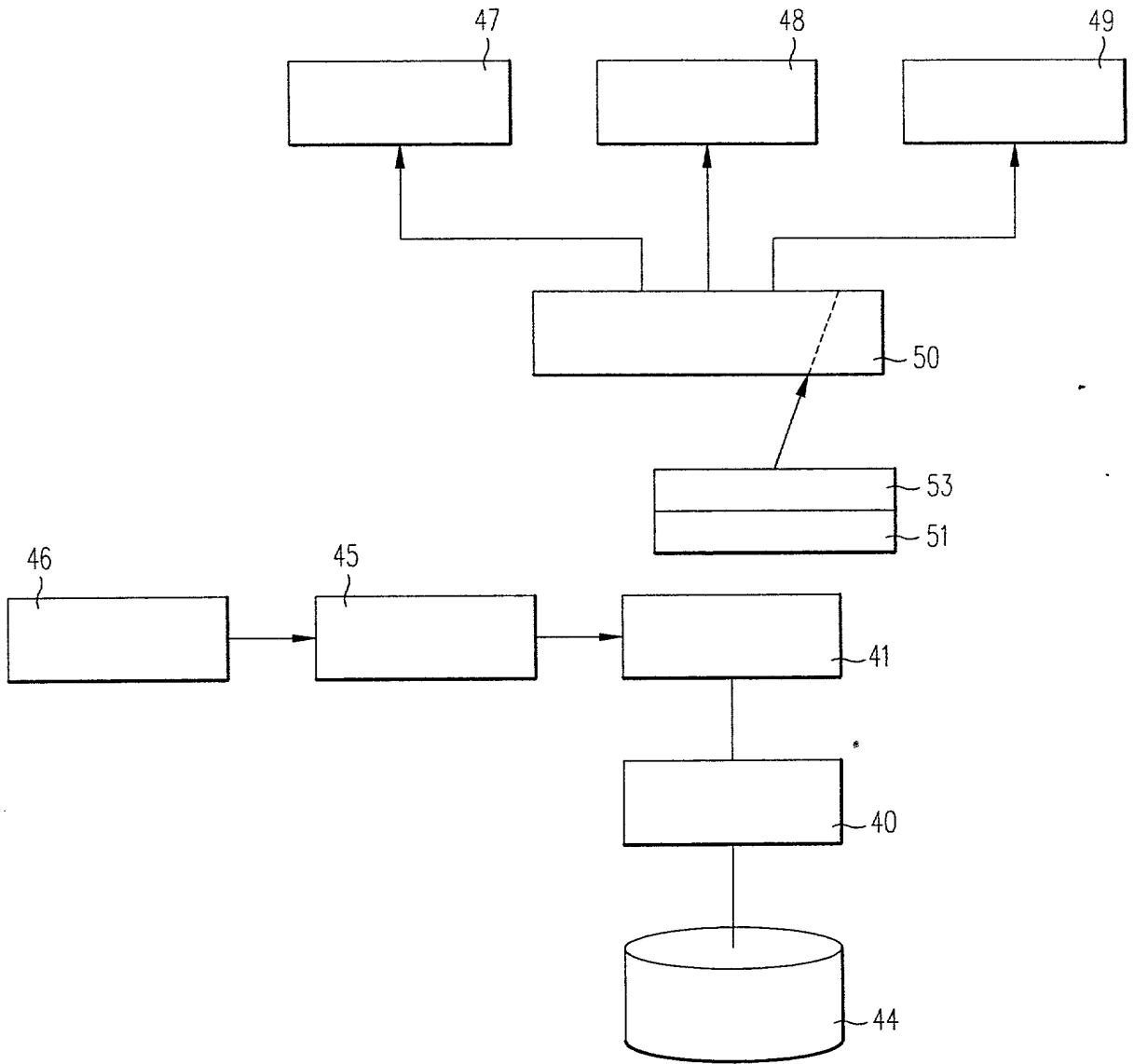


FIG. 4

Patent application of the inventor of the present invention is hereby incorporated by reference into the present document.

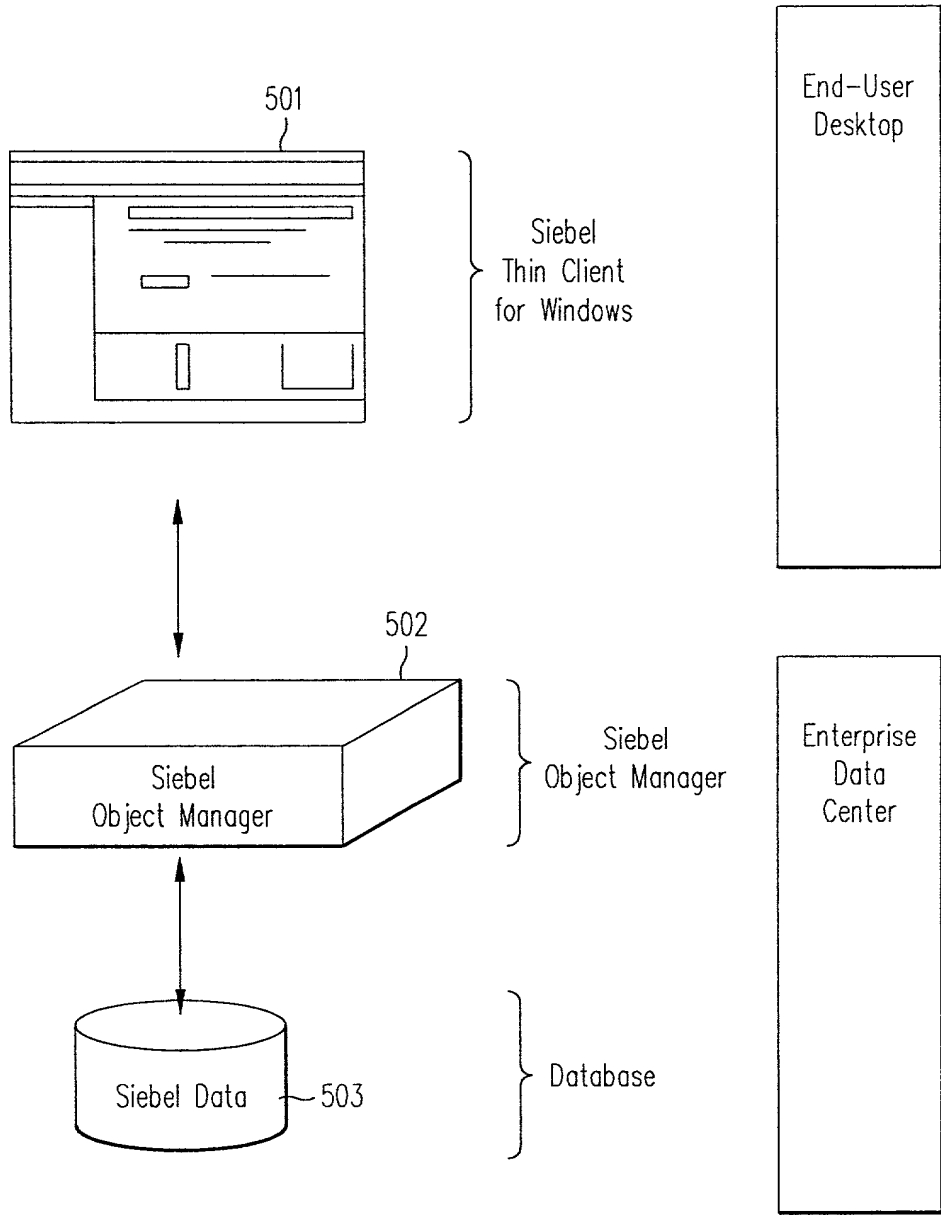


FIG. 5

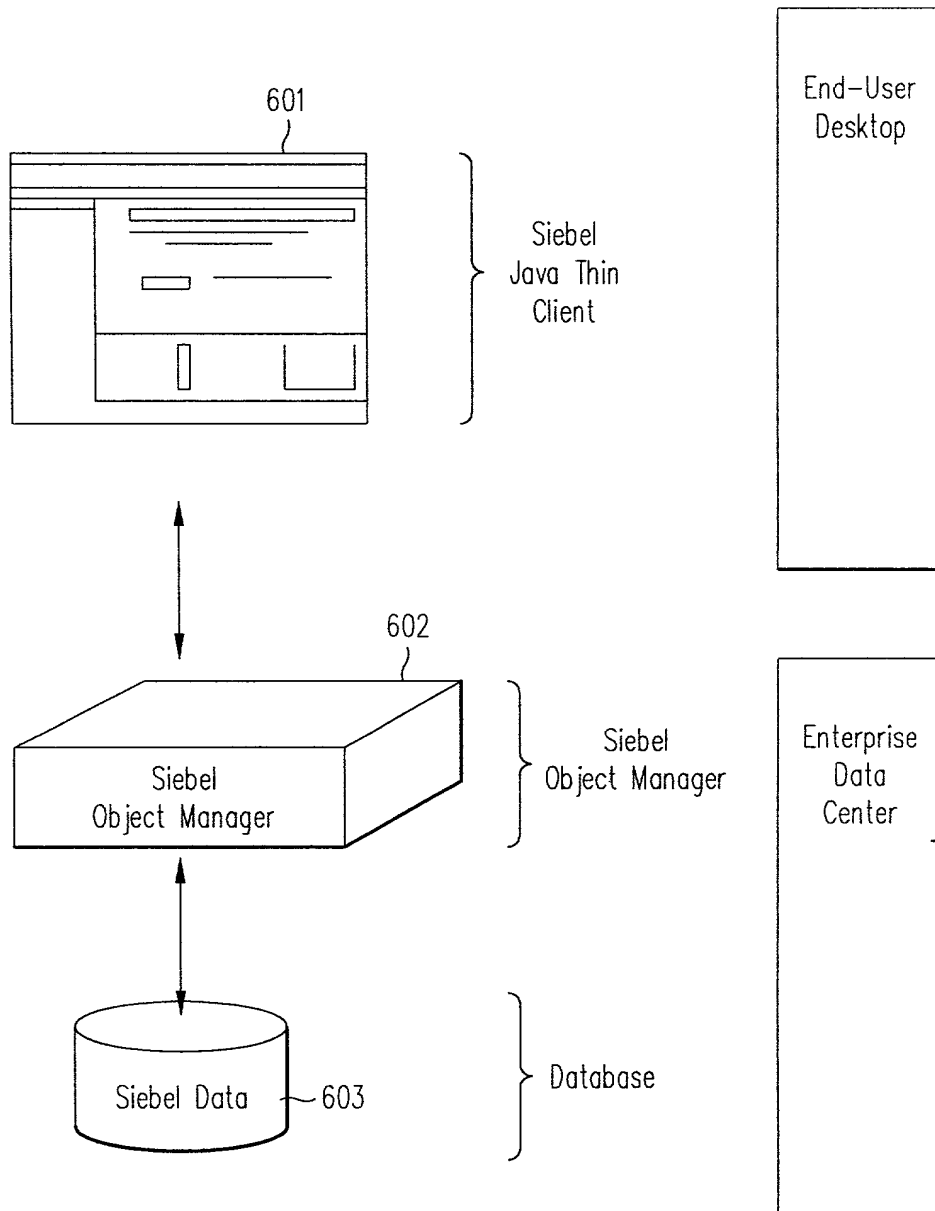


FIG. 6

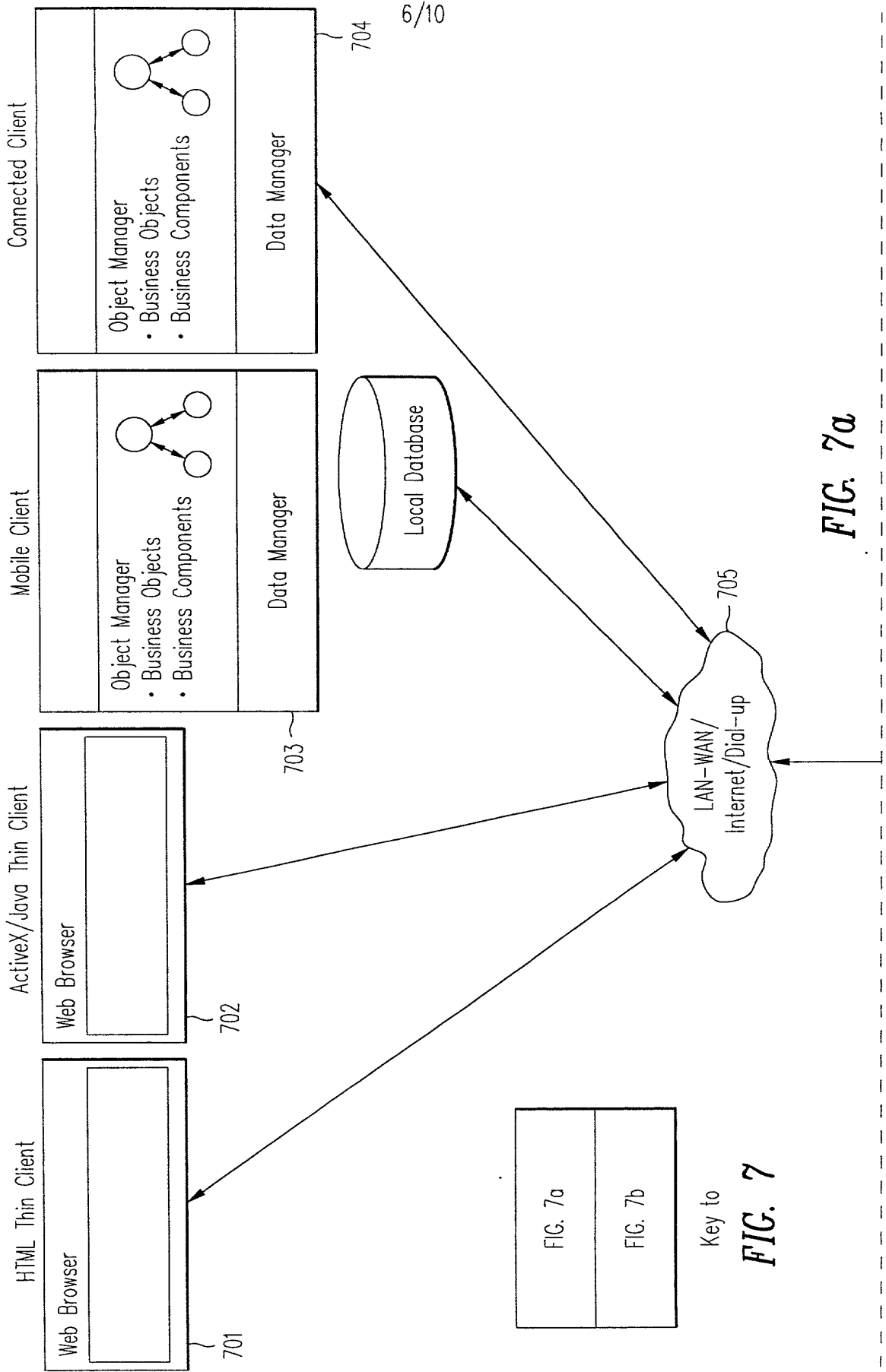


FIG. 7a

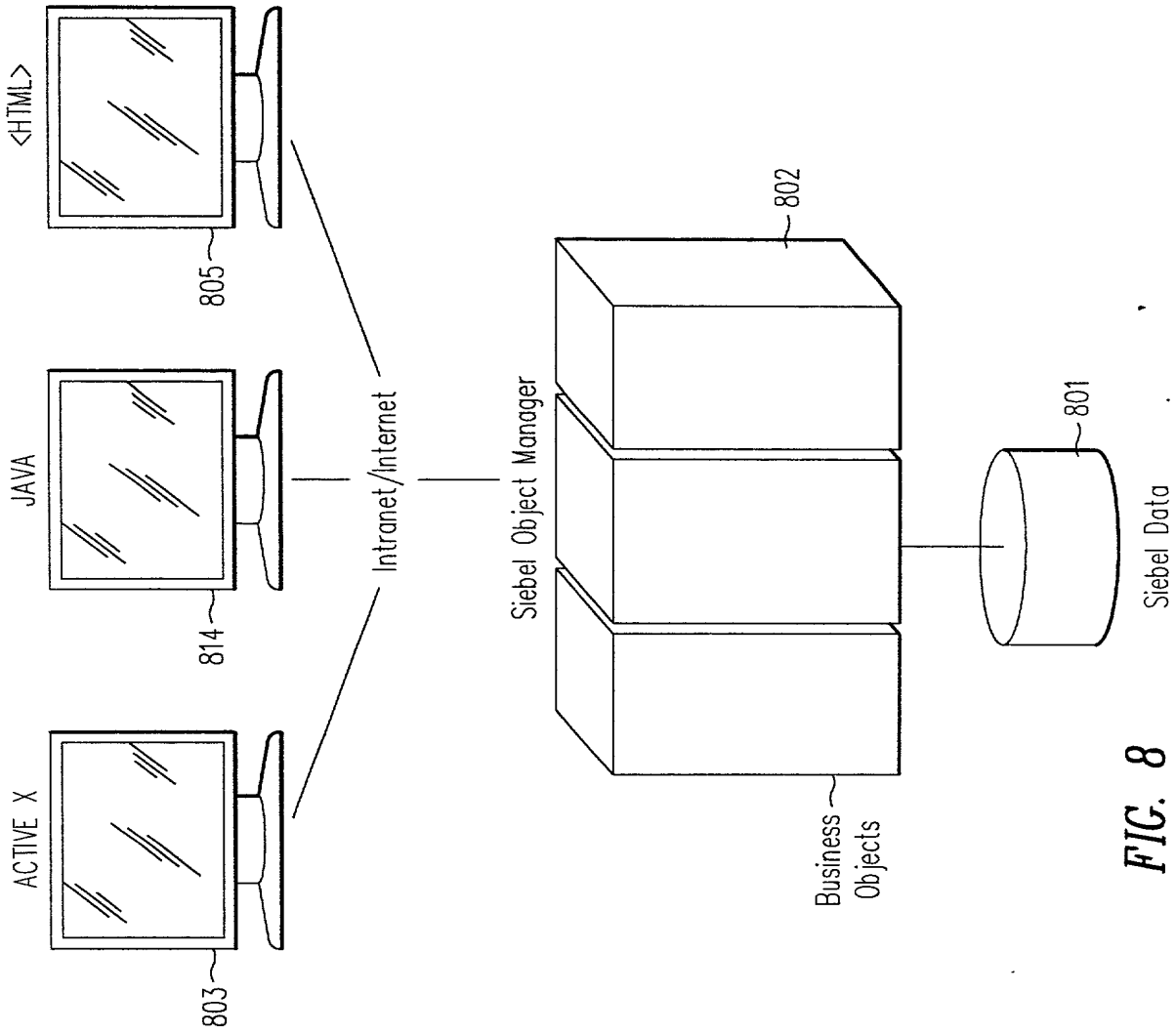


FIG. 8

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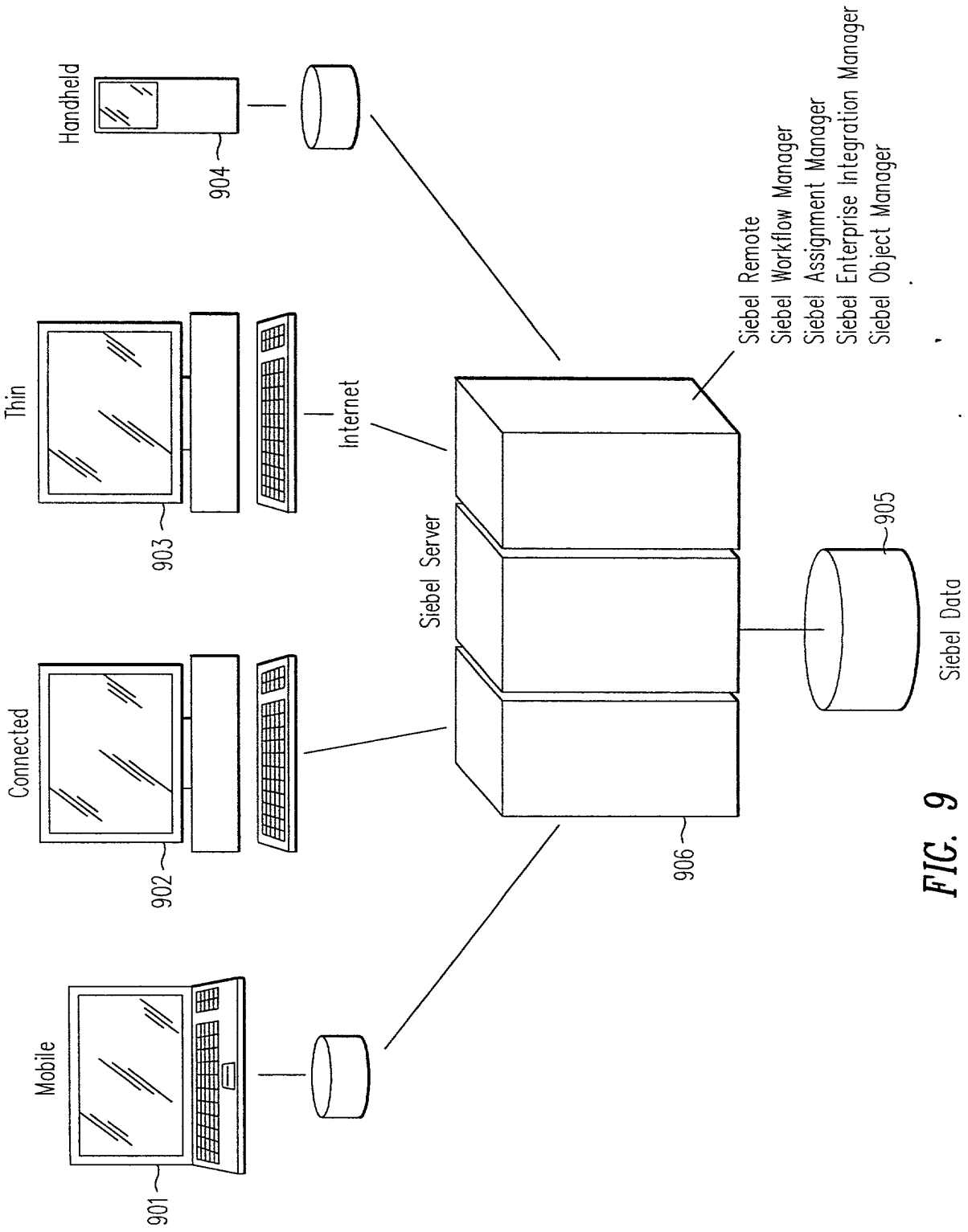


FIG. 9

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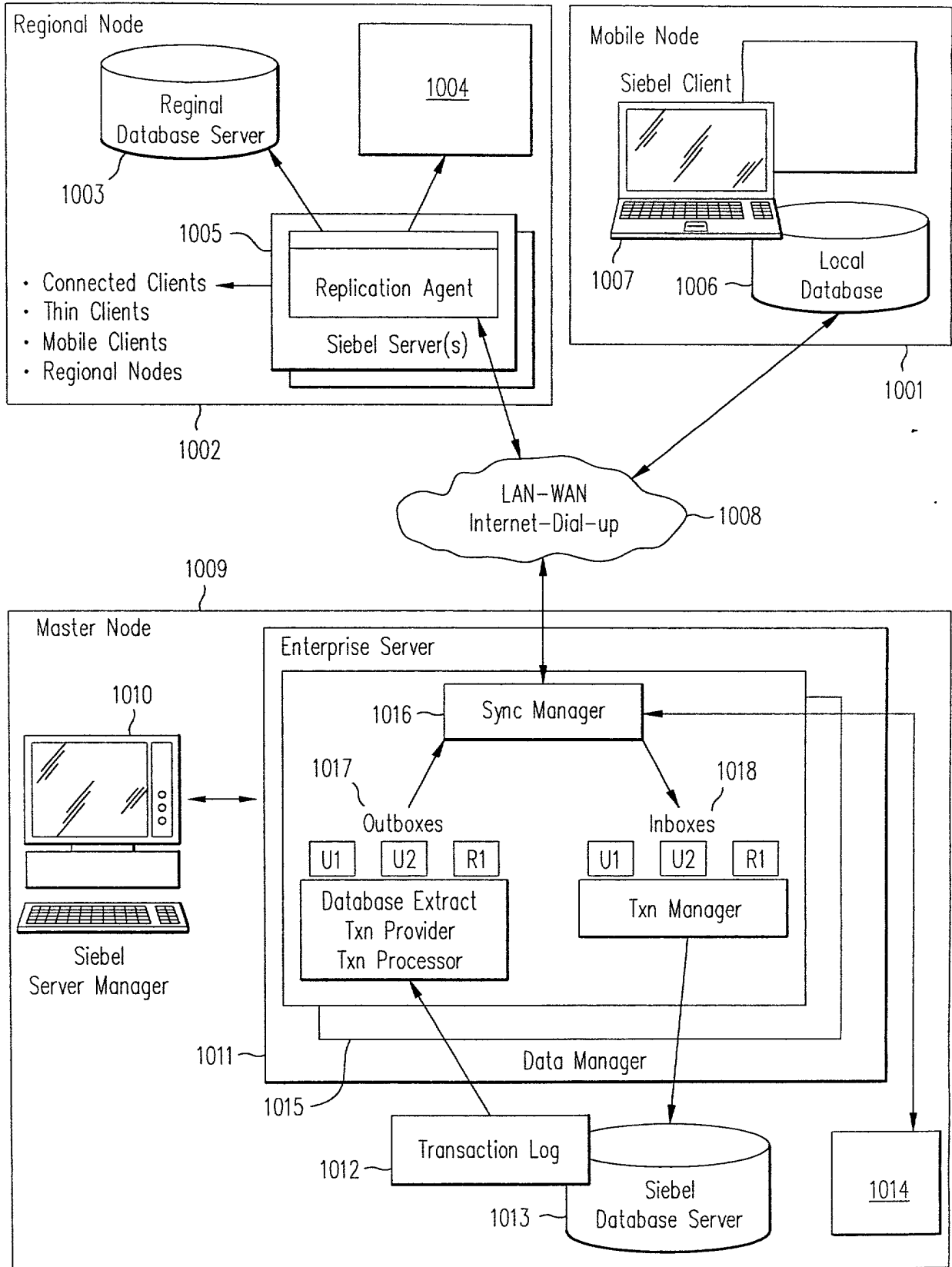


FIG. 10